



TRG International Talk Webinar Virtual:

Aim, GPMIP & RMIT University

How to make compliance an opportunity not a burden

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Introductions and objectives

- Steve Ackland (Aim)
 - Rob Heaton (GPMIP)
 - Mathews Nkhoma (RMIT)
 - Matt Smith (Aim)
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Objectives:

- Understanding compliance
- How what are the costs and opportunities/benefits of compliance
- How can AI can turn compliance into a cost saving and new business enabler



Rob Heaton

Can you explain exactly what “compliance” is and what it means in modern organisations?

-  Internal and operational (policy)
-  Regulatory
-  Statutory



Rob Heaton

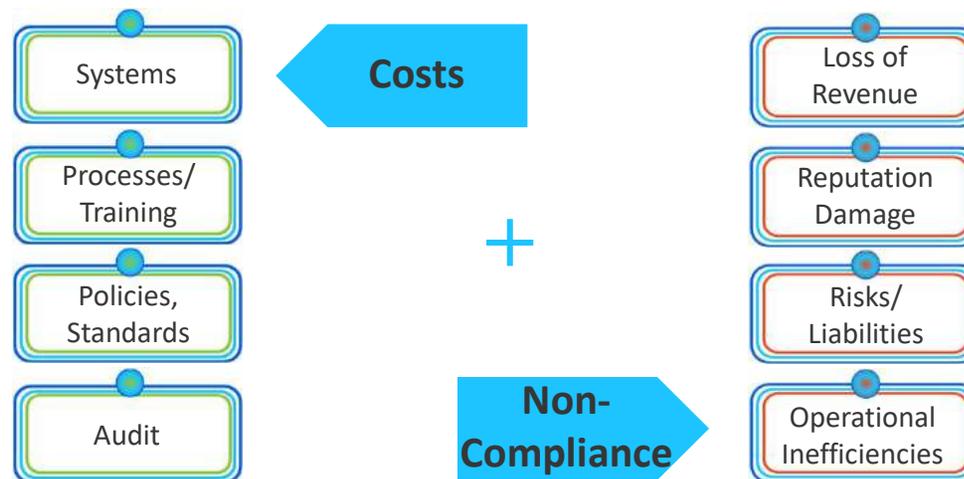
Can you give some examples from your career where lack of compliance has had a major impact on organisations and what have those impacts been?





Mathews Nkhoma

Apart from penalties for non-compliance, what are the costs of compliance or costs of non-compliance for organisations in your experience?





Mathews Nkhoma

On the other side, what are the opportunities/benefits of good compliance in an organisation?





Matt Smith

What sort of compliance challenges have you worked on with customers using Aim's new compliance technology?





Mathews Nkhoma

How do you convince an organisation that compliance is an opportunity rather than a negative burden?





Rob Heaton

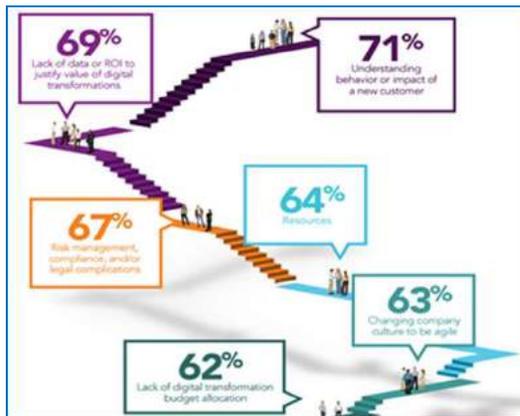
Based upon the costs and opportunities/benefits of compliance that we have heard about, what steps do you advise organisations to take to develop effective compliance frameworks - the do's and don'ts?





Matt Smith

What metrics does your tooling use to assess compliance and what size of opportunities/benefits have you been able to achieve with customers?



Thank you!

